

GROUP CHAIRMAN'S STATEMENT

Dear Esteemed Shareholders

My Fellow Odu'a Investment Company Limited Board Directors

The Management Team of Odu'a Investment Company Limited, Directors and Managing Directors of Our Subsidiary Companies.

Gentlemen of the Press, Ladies and Gentlemen

I will like to welcome you all to this 42nd Annual General Meeting of the Odu'a Investment Company Limited (Odu'a Investment) to present to you the Company's Annual Report and Financial Statements for the financial year ended 31st December 2023.

We are continuously buoyed by the timeless vision of our founding fathers, and are committed to translating this vision into reality by positioning the company for growth across our target areas of investment. Over the past year, a lot of our efforts have been aimed at defining the trajectory for the company and its associated entities for the next decade.

OVERVIEW OF OUR BUSINESS ENVIRONMENT IN 2023

In Nigeria, the year 2023 will be remembered as one heavily influenced by the general elections and the market economy-based policies of the new administration. Before the general elections, naira scarcity, investor uncertainty and a weak macro economy heavily impacted the business environment. Following the elections, and during the period leading up to the inauguration of the new government, there were positive sentiments for economic growth. The new government quickly unveiled its policies for revitalizing the economy, which included petrol subsidy removal, changes in the central bank's leadership, and exchange rate unification.

While the consensus amongst analysts is that these policies can transform the economy, the immediate impact was a worsening of inflation, as costs of goods increased rapidly, and the naira experienced significant devaluation. Odu'a Investment Company Limited's performance in 2023 is set against the backdrop of this tough macro-economic environment. I am however pleased to announce another year of good performance by the company despite the economic headwinds. We remain very committed to creating value for our shareholders.



GROUP CHAIRMAN'S STATEMENT CONT'D

OUR FINANCIAL PERFORMANCE

Odu'a Investment Company Limited's operating Revenue grew by 7% from N3.67 billion in 2022 to N3.95 billion in 2023. The company posted a Profit Before Tax of N1.96 billion in 2023, 52% lower than the N4.08 billion in 2022, driven largely by lower revaluation gains in 2023. Operating Profits grew 73% from N913 million in 2022 to N1.58 billion in 2023.

The Board has recommended a dividend of N428m for your kind approval which is the same amount as the previous year.

ODU'A INVESTMENT COMPANY LIMITED BOARD'S FOCUS

As a Group, we continue to strive for the transformation and repositioning of our businesses in an ever-changing business environment. We are committed to improving the productivity, and profitability of the businesses we operate, while delivering significant impact.

a) Corporate Governance and Growth:

As a Board, we believe that the continuous improvement of the Group's governance and operational frameworks drive growth and sustainability. In the year 2023, we improved collaboration and synergy within the Group, leveraging shared services, cross selling, joint marketing, and business planning. These efforts were made seamless by the significant commitment of the Board of Odu'a Investment and its subsidiaries. We are fully committed to improving Board effectiveness, and the implementation of the Group's Five-year Strategy plan, which aims to Sweat, Create and Revive businesses and assets to deliver continuous growth.

b) Capacity Development and Sustainability :

As a Company with a rich history and heritage, business sustainability is very important to us. We have therefore implemented succession planning, capacity development, business continuity and disaster recovery initiatives to ensure the sustainable growth and evolution of our business.

In 2023, we initiated a competitive process to appoint a successor for our current Group Managing Director, Mr. Adewale Raji. As a testament to our efforts in the area of succession planning, the process produced Mr. Abdulrahman Yinusa our current Chief Financial Officer as the Group Managing Director designate.

Mr Adewale Raji's transformative leadership over the last ten years is highly commendable. He has been Instrumental to refocusing the operating structure of the business and its financial performance. We will like to take this opportunity to thank Mr. Adewale Raji for his contributions to the company and to wish him the best as he retires on 31st May 2024.

NOTABLE EVENTS IN THE YEAR

In February 2023, the former Vice President, Prof. Yemi Osibajo SAN commissioned the Phase 1 of Westlink Iconic Villa, Alakia, Ibadan which is made up of sixty-seven (67) residential units of 3-bedroom apartments, 4-bedroom duplexes and 5-bedroom duplexes. The annual meeting and capacity building of Subsidiaries & Associate Companies Non-Executive Directors with Odu'a Board Members also held in February 2024.

GROUP CHAIRMAN'S STATEMENT CONT'D

The Esteemed Members of the Odu'a Investment Foundation's Advisory Council led by the Chairperson, Ambassador Dr Olatokunbo Awolowo-Dosumu launched the Odu'a Investment Foundation's educational intervention project tagged Digital Education for Innovation and Economic Development (DEFINED). The programmed is expected to help transform the way children learn in schools across the southwest region.

Both Odu'a Investment Company Limited and its subsidiary Wemabod Limited obtained Agosto ratings in 2023. Odu'a Investment obtained an A rating, while Wemabod obtained an A- rating demonstrating our efforts towards repositioning the business to attract funding for growth. Independent directors were appointed to the Board of Wemabod, to support growth and expansion options.

The redevelopment of Premier Hotel also commenced in 2023, with significant progress made in both the existing building and the new developments on the site.

CONCLUSION

Once again, I will like to congratulate the company for another year of delivering a strong performance. I believe that the focus in 2024 will be on ensuring a smooth transition for the new Group Managing Director, developing both BITA Exploration and Production and SWAgCo into cash generating entities, and identifying new businesses opportunities for our pipeline. In the course of the year, we will have the groundbreaking ceremony for Westlink Aurora, a joint venture real estate redevelopment project involving Aerofield Homes Limited and Odu'a Investment Company Limited. The project which is located at the heart of Ikeja GRA, consists of 40 units of 3 bedroom and 4 bedroom luxury terraces, maisonettes and penthouses.

I will like to appreciate the Board, Management and Staff of Odu'a Investment Company Limited and our shareholders for their support and investment made towards the growth of Odu'a Investment Company Limited.

Thank you all, and God bless



Otunba 'Bimbo Ashiru
Group Chairman, Odua Investment Company Limited